Overview Graph

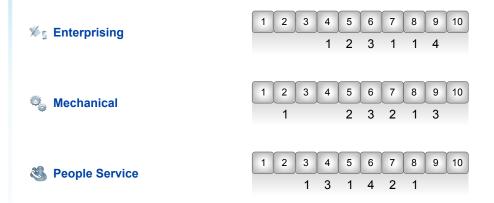
The shaded boxes represent the Profiles Sales Assessment Performance Model.

Learning Index	1 2 3 4 5 6 7 8 9 10 2 2 3 4 1	
Verbal Skill	1 2 3 4 5 6 7 8 9 10 1 1 1 4 3 2	
Verbal Reasoning	1 2 3 4 5 6 7 8 9 10 1 1 3 5 1 1	Thinking Style
Numerical Ability	1 2 3 4 5 6 7 8 9 10 2 1 3 1 3 2	
Numeric Reasoning	1 2 3 4 5 6 7 8 9 10 1 2 5 2 1 1	
	1 2 3 4 5 6 7 8 9 10	
Energy Level	2 2 2 1 4 1	
Assertiveness	1 2 3 4 5 6 7 8 9 10 4 1 1 5 1	
Sociability	1 2 3 4 5 6 7 8 9 10 1 4 2 4 1	
Manageability	1 2 3 4 5 6 7 8 9 10 1 3 3 4 1	
Attitude	1 2 3 4 5 6 7 8 9 10 1 3 3 1 1 3	Behavioral Traits
Decisiveness	1 2 3 4 5 6 7 8 9 10 3 1 3 2 2 1	
Accommodating	1 2 3 4 5 6 7 8 9 10 1 4 2 3 1 1	
Independence	1 2 3 4 5 6 7 8 9 10 2 1 2 2 3 2	
Objective Judgment	1 2 3 4 5 6 7 8 9 10 3 2 3 2 1 1	



The matching process for Interests is concerned with the top three interests of a Performance Model and how closely a candidate's top three interests match.

The three top interests for this model are listed below and ranked from top to bottom.



Interests

The remaining three interests are listed without a benchmark because they are not used as a part of determining the match to the Performance Model.



