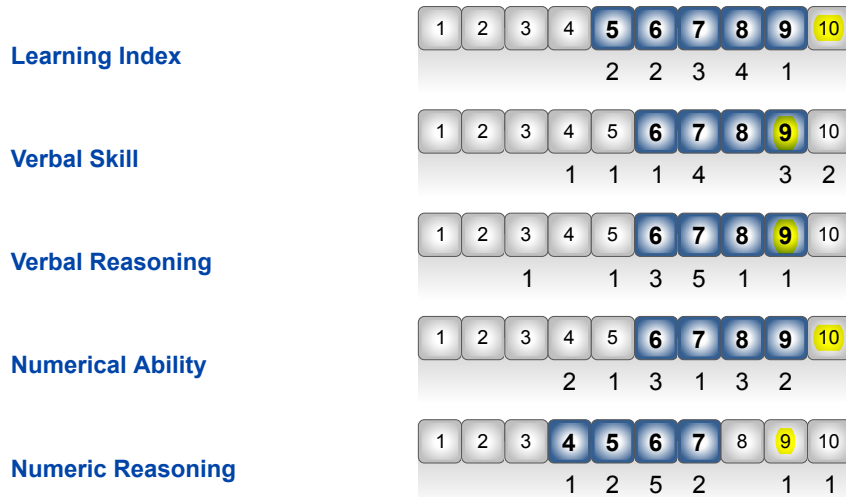
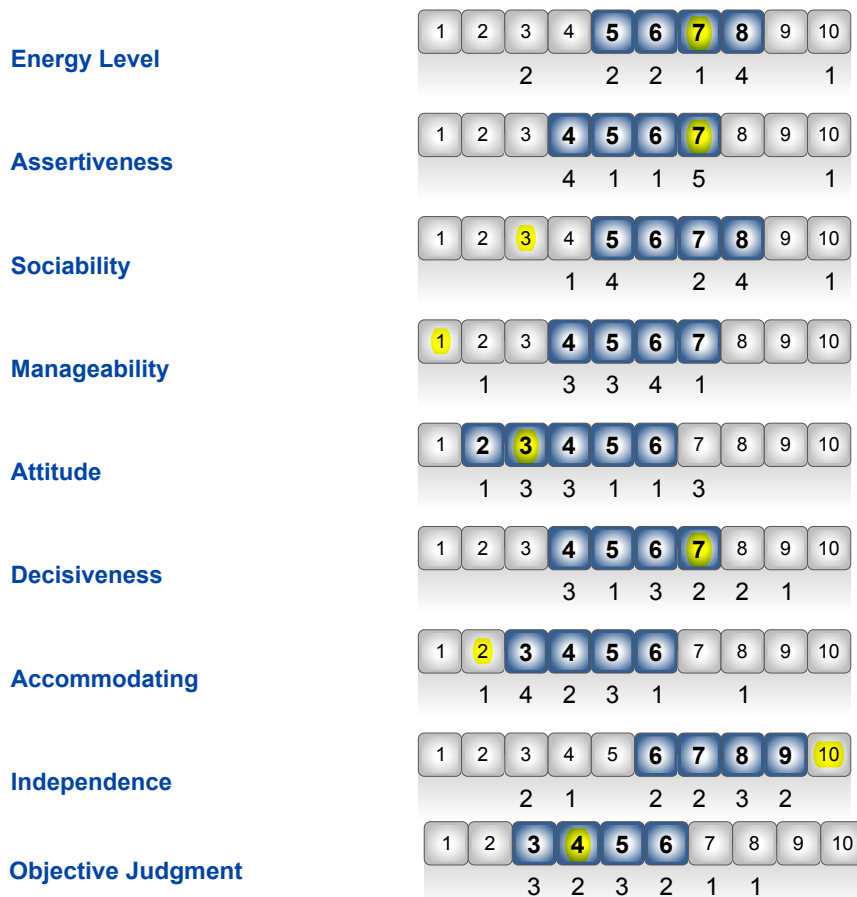


## Overview Graph

The shaded boxes represent the Profiles Sales Assessment Performance Model.



**Thinking Style**



**Behavioral Traits**



The matching process for Interests is concerned with the top three interests of a Performance Model and how closely a candidate's top three interests match.

The three top interests for this model are listed below and ranked from top to bottom.



**Interests**

The remaining three interests are listed without a benchmark because they are not used as a part of determining the match to the Performance Model.

